



Freeland Bean & Grain, Inc.

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To Our Valued Soft Red Wheat Producers:

June 16, 2025

With soft red wheat values currently at low levels, we have decided to offer you a 2025 crop wheat marketing program. This program allows you the benefit of taking advantage of better prices into 2026 without storage charges. Details on how the program works are as follows:

- sign up period is from now until July 31st, 2025, provided harvest is complete
- seller must deliver full production from contract pool acreage
- elevator scale of discounts in effect at time of delivery will apply
- the first advance payment for the pool will be 50% of the market price in effect on August 15th 2025 (payment can be deferred to January 2026). This will be your minimum price per bushel, for all of your pool bushels, for the life of the agreement
- the pool marketing period will run for 41 weeks starting on the week of August 18th, 2025 through May 25th, 2026
- Freeland Bean & Grain will market pool bushels weekly on the day(s) of its choosing, and will average these sales over the life of the contract. Freeland Bean & Grain may elect to sell more of the pool bushels in a given week(s) if we feel it is a good opportunity
- the 2nd payment for the pool will be made on or before December 30th, 2025. (this payment can also be deferred to January 2026)
- our final payment will be made on or before June 15th, 2026
- this program is similar to our black bean marketing pool, which we have been offering for several years with good success
- no storage charges for all production in the marketing pool

We also offer the following marketing options for non-pool production:

- cash sale
- price later
- forward contract
- minimum price contract
- basis contract
- minimum-maximum price contract
- hedged to arrive contract

Please contact Roger for additional details, we will assess the level of interest we have at the end of our sign up period, and determine if it is at a level to run the pool program.

Thanks again for your continued support.

Sincerely,

Roger Hupfer